

Single Day Event

Stitching Together Point Solutions for
Achieving End-to-end Efficiencies and
Standardization: Lessons from Key
Stakeholder Interviews

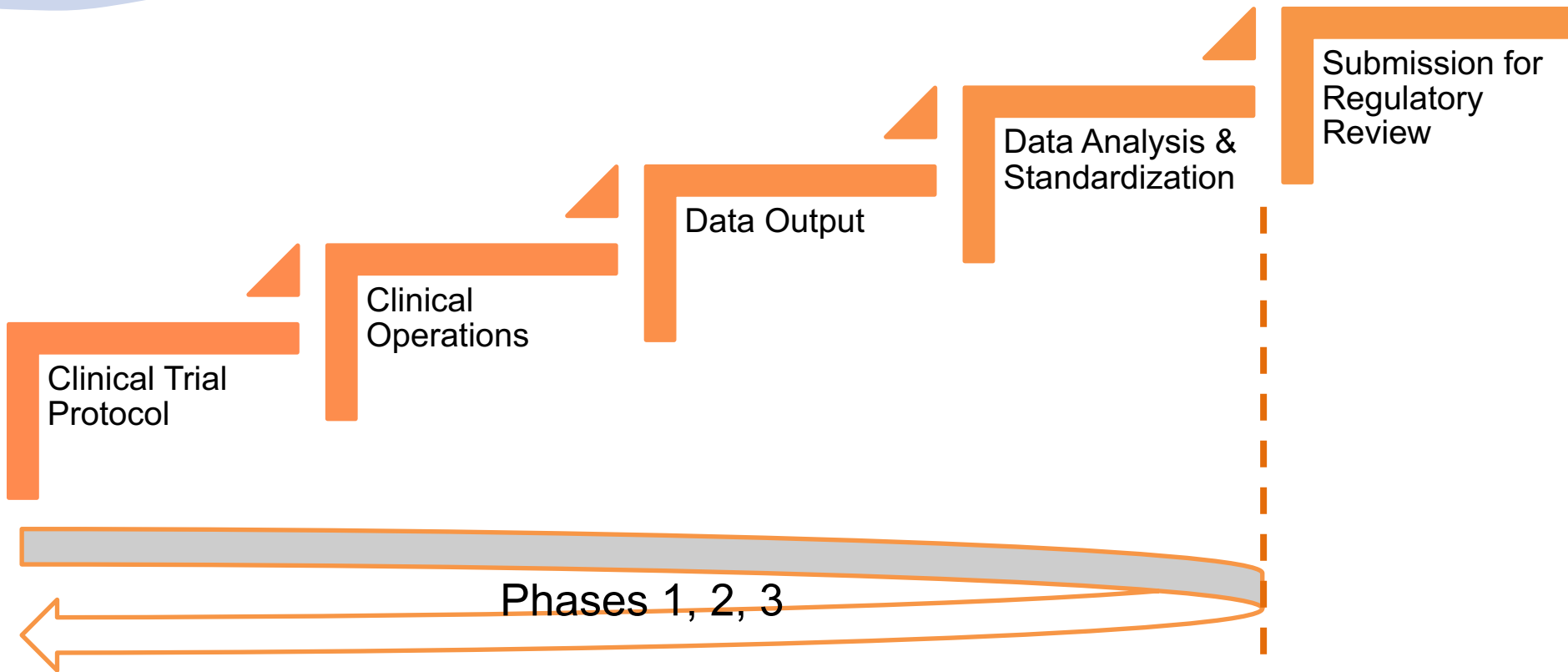
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Founder
Jeeva Informatics Solutions Inc.

Additional Affiliations and Disclaimers

- Perspectives are Personal
- Rare Dad, Data Scientist, Social Entrepreneur
- Founder and Chairman, Indo US Organization for Rare Diseases
- Founder and CEO, Jeeva eClinical Cloud
- Affiliate Faculty, George Mason University, Fairfax, VA
- Board Member, Greater Gift
- Advisory Board, Synergy BIS
- Working Committee Member, RDDC



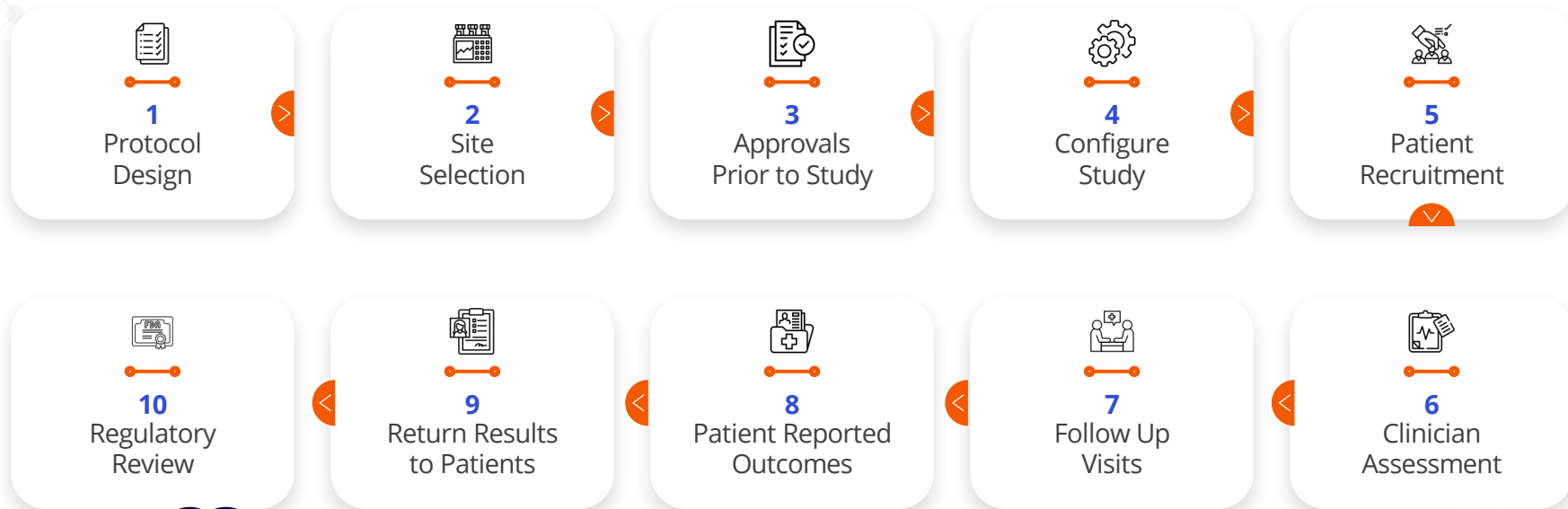
A Clinical Trial





Inefficiencies in Clinical Trials

Cost Sponsors Significant Delays



7-9 years Versus
5-6 years & up to **80%** cost savings

What Keeps a ClinOps Up At Night?

Cost

Patient Recruitment & Retention



Managing Protocol Complexity & Amendments



Vendor Management

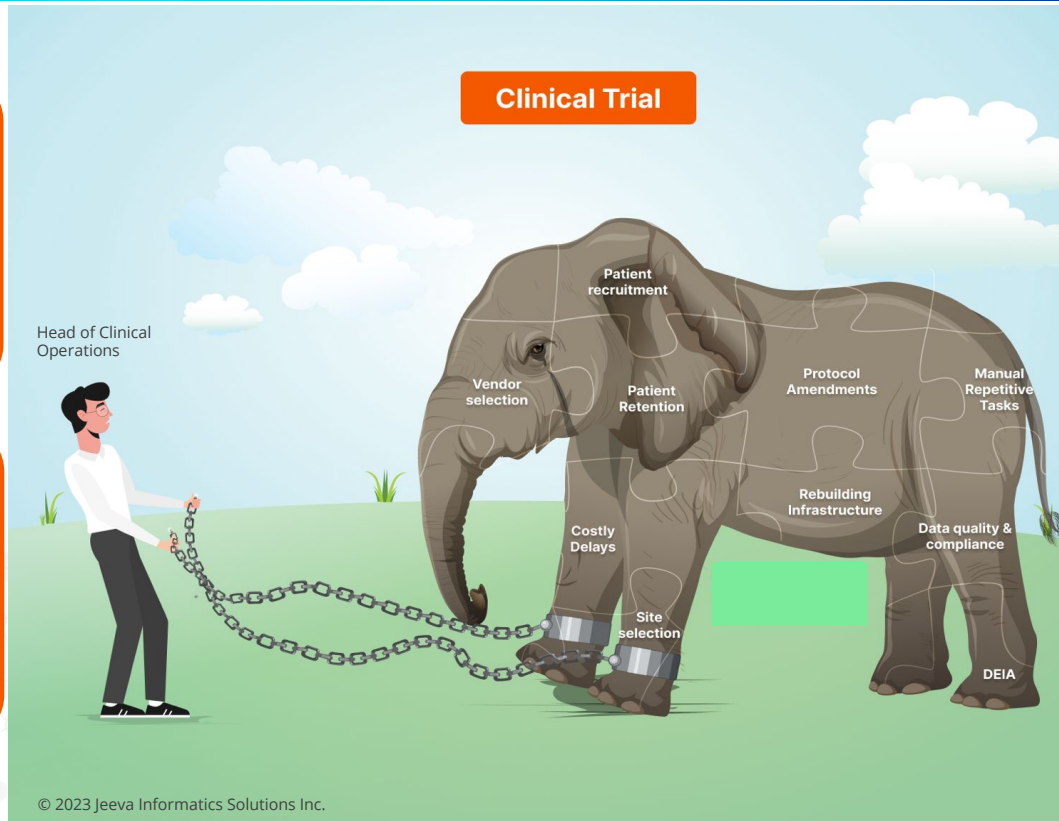


CRO, Software Tools,
Validation and Training

Manual Repetitive Tasks and Errors



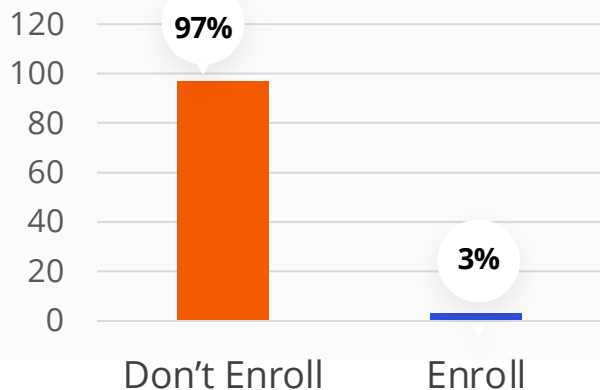
Diversity





Problem: Patient Enrollment

% of Eligible Participants

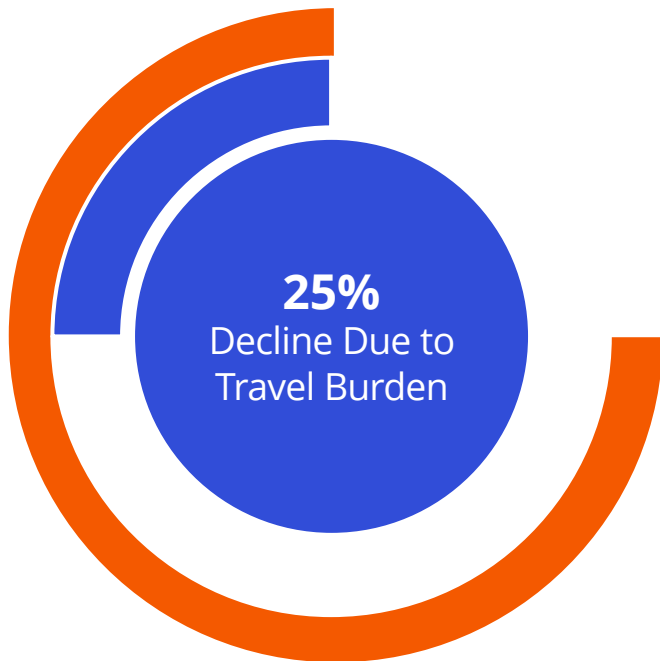


**85% of Clinical
Trials are Delayed
by 30+ days**

- Center Watch



Addressable Problem: **Travel Burden**



30% of Clinical Trials Terminate Due to Poor Enrollment



30%
Patients
Drop-out



6% to 45%
Missed
Appointments



Poor Data
Quality

<https://link.springer.com/article/10.1007/s11606-021-06935-x#:~:text=In%20a%20systematic%20review%20of,ranged%20from%206%20to%2045%25.>

Patient Recruitment & Retention

Patient Touchpoints



Difficult to locate the patients and mapping them to investigator sites



Screen failures - identifying the right patients is cumbersome



Logistical issue - tough for patients to travel, get off work, or lose income to travel

PPT* Strategies



Workflows generating inbound traffic to specific sites or central recruitment centers from various channels such as social media, emails, or SMS



Automated or semi-automated participant outreach and screening workflows



Accelerated nurse concierge screening patients via phone calls or questionnaires



Complement sites own medical records with online patient identification and screening

PPT*: People, Process, Technology

3 Dimensions of Protocol Complexity



Protocol

Multiple Treatment Arms

Dynamic Visit Schedules

Personalized Medicine

Single- or double-blind

Dynamic Cohorts

Multiple Disease Types



Operations

Direct to Patient

Decentralized or Hybrid

CDx

Long-Term Duration

Multi-Site Visit Option



Unexpected Change

New Treatment Arm, Schedule Change

Protocol Amendments

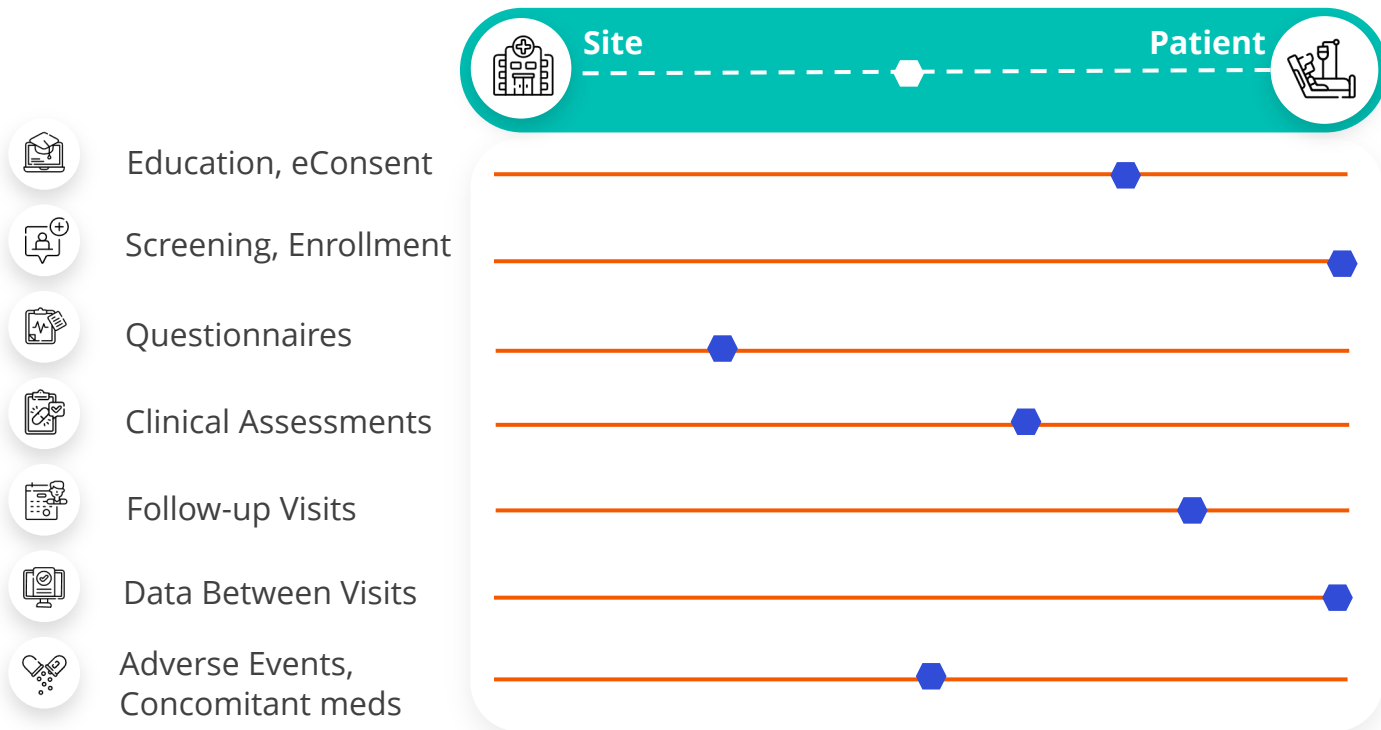
New Country Added

Pandemic, War, Volcano

<https://www.drugdiscoverytrends.com/defining-complexity-a-framework-to-identify-complex-clinical-trials-and-set-them-up-for-success/>



Protocol Complexity: Traditional, Hybrid, or Decentralized



Centralized schedule
of visits that
configures most
protocols

Manual Versus Automation

Manual Repetitive Tasks



Individual Informed
Consent, Patient
Screening, Education



Study Configuration and
Form Libraries for eCRFs,
eCOA, ePRO



Data Standards, SDTM,
CDASH, MedDRA,
WHODrugDB, Data
coding



Patient Engagement,
Reminders, Notifications,
SMS, Email, Tele-, Video-

Automation



Remote eConsent
Automated Screening Workflows
Patient Education Content Workflows



Duplicate Study
Duplicate a Form
Borrow Form from Library

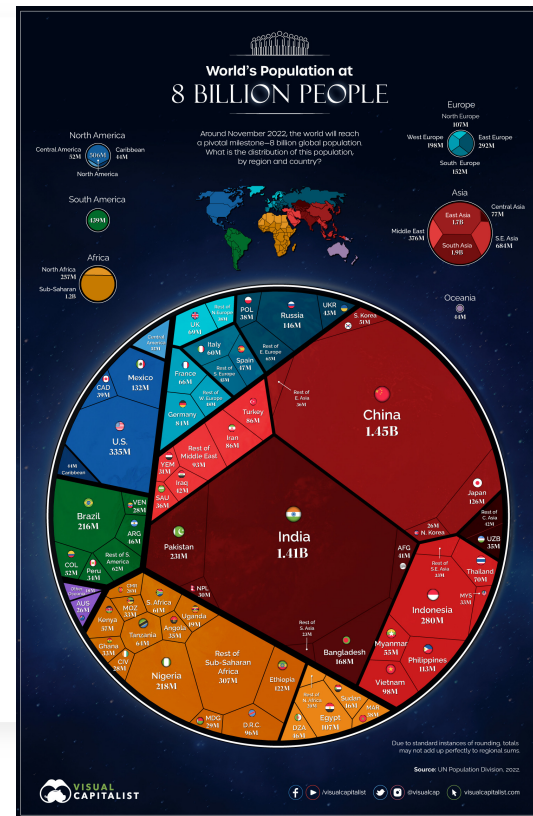


Data mapping to variables
No Surprise Data Exports
Reporting Options



Hyper-Personalized Communications
Visits or Modules or Appointments
Only to those who need them

Underrepresentation of Age, Gender, Race, Ethnicities, Cultures, Geographic, and Genetic diversity



What Does it Take to Achieve DEIA in Clinical Trials?



Regulatory Policies, Guidelines, and Mandates

- Legislative Advocacy. IRA, 21st Century Cures, Orphan Drug Act, Amendments
- Executive Branches Guidelines and Frameworks. DCT guidelines and REDP guidelines
- International Guidelines/Communities (ICH, Belmont report, Helsinki declaration, SDTM, CDISC, CDASH, PHUSE)



Commitment Among All Stakeholders with Shared Goal

- Walk the talk. Not just lip service
- Metrics for Each Stakeholder Aligned with IDEA goals



Inclusive Digital and Data Platforms

- Demographic data for all diversity parameters
- Prevalence, Incidence, Epidemiology Data for Diseases for all populations
- Digital Platforms that support languages, cultures, religions



Global Thinking and Cross-Border Collaboration



Next generation training and education programs for **cultural competency** for all stakeholders

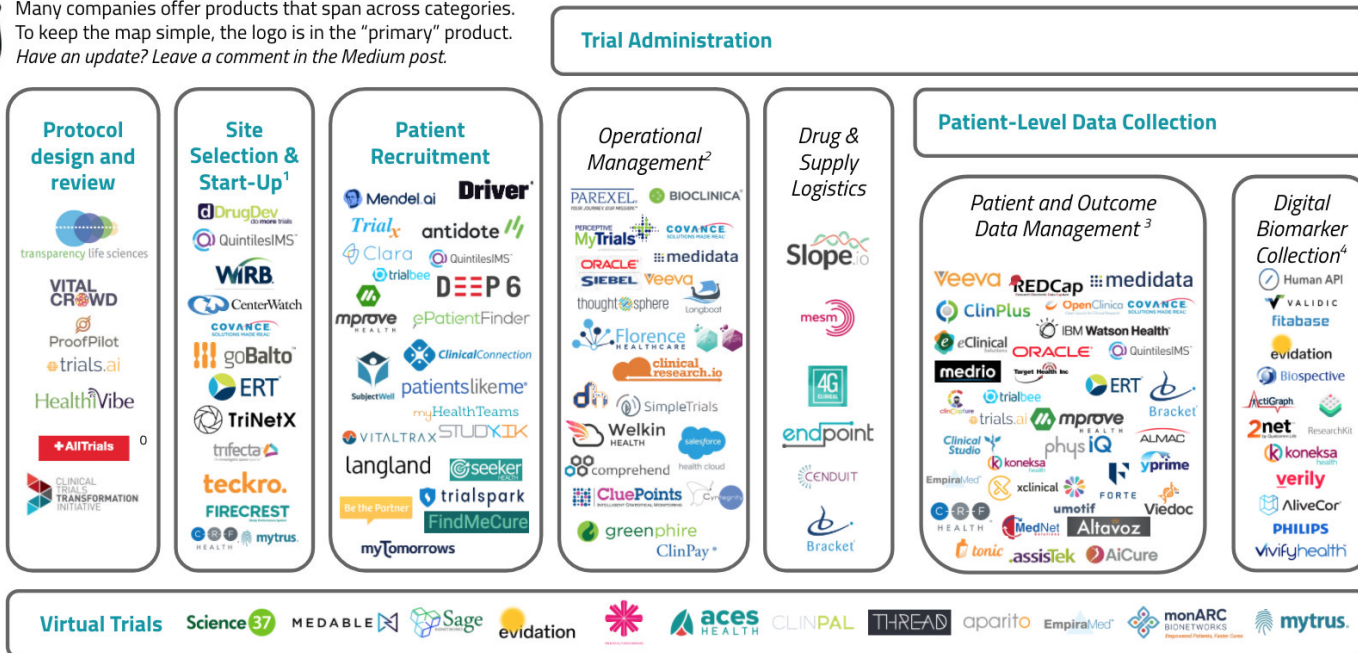


Stitching 30+ Vendors, Qualification, & Compliance



Many companies offer products that span across categories. To keep the map simple, the logo is in the "primary" product. Have an update? Leave a comment in the Medium post.

Software-Enabled Clinical Trials



0 Unlike the other for-profit ventures on this map, CTTI is a Public-Private partnership & AllTrials is a registered charity

1 Includes startup tools like eConsent and site training

2 Includes clinical trial management systems, risk-based monitoring, site monitoring, payment automation

3 Includes EDC (electronic data capture), eCOA (Electronic Clinical Outcomes Assessment), and ePRO (electronic Patient Reported Outcome)

4 Includes clinically-validated sensors

2017 by @AndreaCoravos



Cost Considerations for Sponsors and CROs



Number of Users & Duration

Direct vs Indirect Costs



24x7 vs 8x5 Support

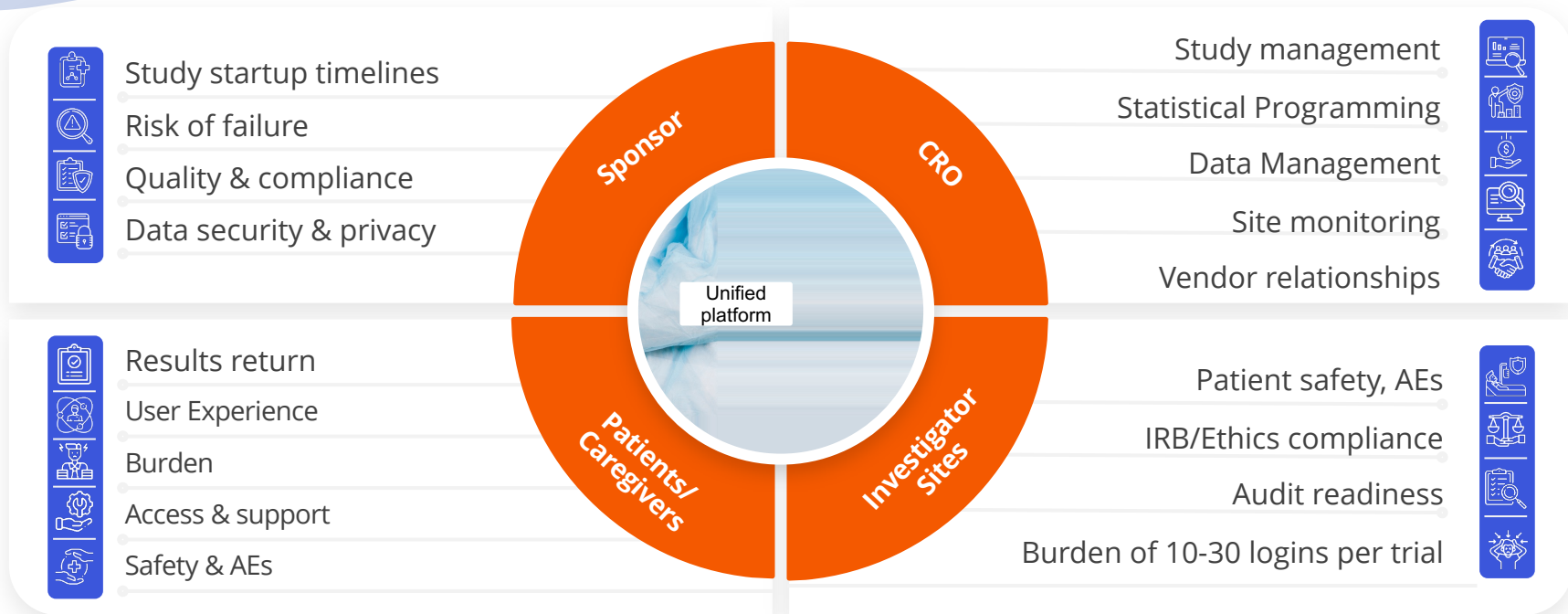
LPLV timeline can cause budget overruns



Vendor qualification, validation, management

Fixed or T&M?

Enable Stakeholder Collaboration



Why Now?



Tailwinds of
Pandemic Driven
Decentralization

Willingness of Life
Science Industry
to Adopt Digital
Tech



New FDA
Guidance on
Patient Diversity,
Equity, Inclusion,
Access



Unified EDC+CTMS+DCT Platform

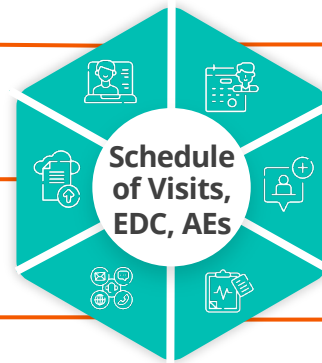
Status Quo Piecing together Point Solutions



TeleVisits
VideoVisits

Clinicians or
Patients Upload
Lab Reports

Communication
(SMS, email,
audio, video)



eConsent

Remote
Screening,
Enrollment

ePRO
eCOA

Centralized, Study-Specific



Patient
engagement
portal



Centralized
schedule of
visits



Manage
protocol
amendments



Re-usable
infrastructure
- No IT setup cost



USPTO Patent Pending





Put ClinOps In the Drivers Seat!

Cost

Patient Recruitment & Retention



Managing Protocol Complexity & Amendments



Vendor Management

CRO, Software Tools, Validation and Training



Manual Repetitive Tasks and Errors

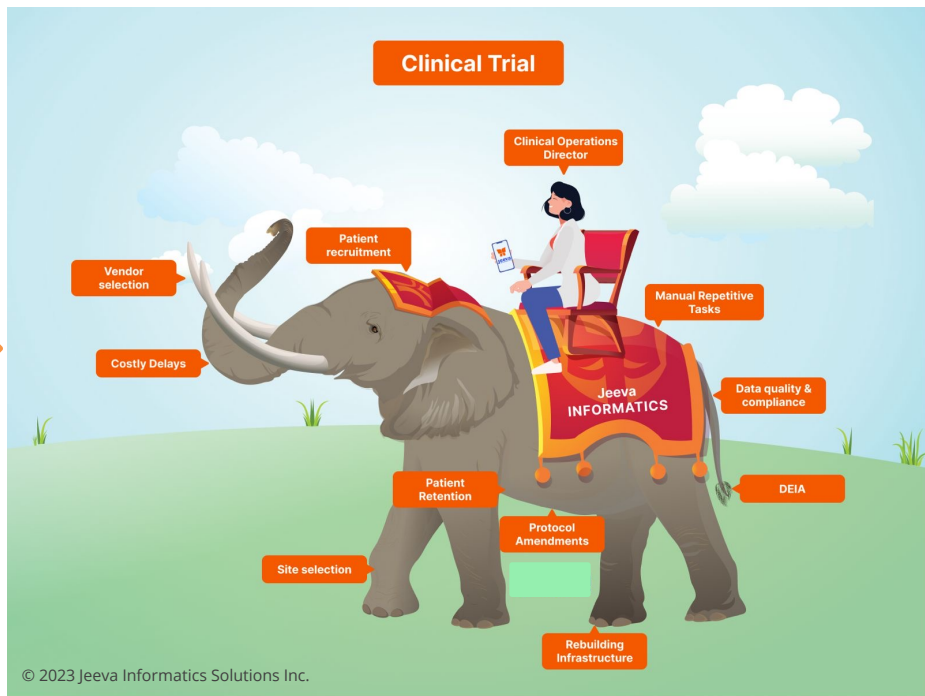


Diversity



The Next Gen Clinical Trial: Human-, Patient-, Data-, or Site- Centric?

Clinical
Trial
Protocol



MedDRA,
WHODrug, SDTM
Standardized
Data Ready for
Analysis

CDASH eCTD
Ready for
Submission