

IMS Health & Quintiles are now



PhUSE 2018

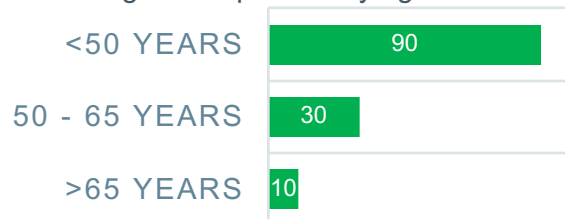
*Implementation of Digital Tools for
Real World Evidence Generation and
Drug Safety Surveillance*

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Need for Digital Uptake and Governance in Evidence Generation

Changing Patient Behavior

Digital Adoption % by age in China ¹



Digital behavior
will slowly become
the norm

Convenience and accessibility

1/3 of patients use mobile devices
daily to research/ book appointments²

“Dr Google”
75% of search paths by patients are
related to symptoms, condition terms
and management²



Medical Data Fragmentation

Clinical data sources are fragmented with increased focus
on Direct to patient insights:

- physician recorded medical notes (primary RCT source)
- patient reported outcomes (eg: patient apps)

Increasing focus on APAC

~20% of clinical studies conducted
worldwide in the past 5 years are
managed in APAC³

Proliferation of health apps

Over **318,000** health apps in app
stores worldwide (200 are added each
day)²



¹ China: Internet User Penetration By Age Forecast 2018 | Statistic <https://www.statista.com/statistics/369636/china-internet-user-penetration-by-age-forecast/>

² The Digital Journey to Wellness | 2012 Google/ Compete Hospital Survey https://www.aliad.es/es/archivos/the-digital-journey-to-wellness-hospital-selection_research-studies.pdf

³ ClinicalTrials.gov

Challenges we faced in implementing digital tools

Patient
Behaviour



Fragmented
Data

Localised

Digital behavior • Digital consumption differs • Touchpoints can vary (eg: WeChat vs Whatsapp)	Regulatory & Legal Compliance • ICH-GCP • 21 CFR Part 11 • Audit trail • Authorization • Back-up	Data Maturity • Multiple hospital data sources • Data integration and analysis integrity
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Uniform

Technical Validation	• Software development lifecycle management • Technically sound and compliant – security and infrastructure
Data Privacy	• Data ownership vs access • De-identified patient data
Operational Feasibility	• Solution deployment • Patient access/ support • Consistent data quality

Using Technology to Advance Safety Surveillance in APAC

Situation

- New regulations in China
- Mandatory safety evidence to be submitted after 3-5 years of CFDA approval – 3k-5k patients
- Doctors to assess ADRs or SADR

Challenges

- Under-reporting of ADR/AEs
- Recall limitations / bias under existing long-term follow-up
- Reduced awareness of drug safety profile in real world

Outcome we wanted

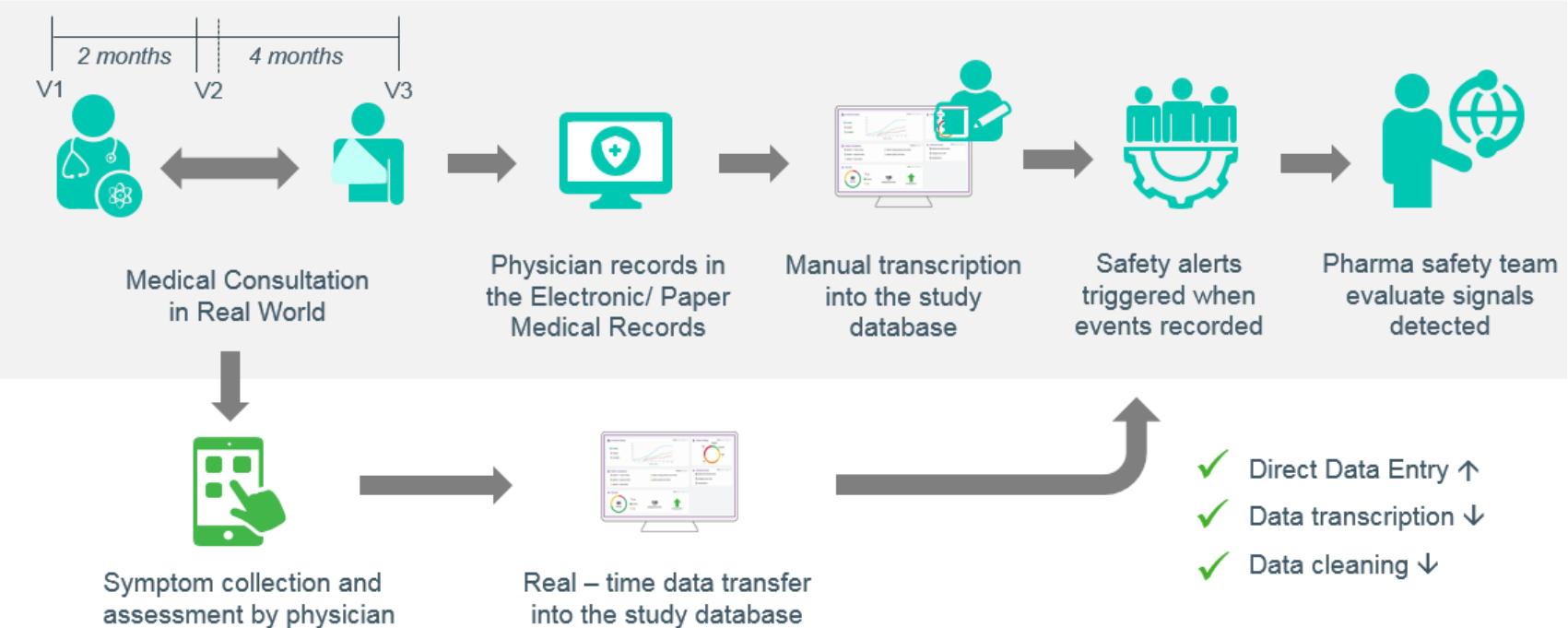
- Record symptoms at onset
- Rapid identification of potential adverse events by treating physician
- Visualization of symptom trends
- End-user driven system design and validation

How do we get there?

Baseline understanding....

Key question to solve

- What are the various challenges/painpoints – can digital mitigate them?



Talking to users

Different stakeholders will have different challenges

- Identified the various stakeholders who are key to the process of safety surveillance studies
 - Challenges
 - Data points needed for assessments
 - Encourage usage

In-Market Validation: Digital Symptom Collection and Adverse Event Assessment	 SPONSOR	 DOCTOR	 PATIENT	 OPERATIONS
	- Understand the critical data points/ insights to evaluate/ generate - Identify concerns around using of digital patient solutions - Discuss operational feasibility	- Understand current reporting process and associated pain points - Discuss the feasibility of leveraging digital - Identify motivations for trial participation - Assess potential site burden	- Understand the current digital healthcare management routine - Assess patient behavior across indications - Identify potential areas for patient burden and barriers for adoption	- Understand the operational feasibility of digital solutions - Update training and processes to support systematic and consistent delivery - Identify potential risks and mitigations associated innovative strategies

Interim findings

ADOPTION

- Expectation around usage of digital tools – seen as **inevitable**
- Making the best of the situation – **ease of use** and accessibility
- Always **talk to end-users** to verify/validate your hypothesis
- **Education** (content and materials) to support adoption is key
- Increase accessibility to **other peripheral stakeholders** to **reduce site burden** due to data volume

ADAPTATION

- Currently, not all studies can be digitized fully – **hybrid approach**
- **Not all indications** can be suitable for digital
- Consider adaptations to **cater for types of indications**
- **Constant education** is required to reduce site burden and enhance patient experience

Any questions?

Thank you



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