



Collaboration versus conflict: building successful working relationships

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Contents

- **Benefits**
- **Creating a successful relationship**
- **Relationship challenges**
- **The future**

Benefits



- **Flexibility**
- **Expertise**
- **Budget**
- **Speed**

The Relationship



Courtship



**The perfect
match?**

Engagement



**Preparing for
the future**

Marriage



- **A tight contract**
- **Communication**
- **Understanding and respect**

Bringing up baby



- **It's the first one!**
- **Getting it right**
- **Trusting the experts**

When the going gets tough



- **Early signs**
- **Working at it**
- **The big picture**
- **Making changes**

Growing old together



- **Achievements**
- **Taking risks together**

In conclusion



Essentials for success:

- **Communication**
- **Mutual trust and respect**