



Skills Required for a Project Programmer and a guess at what the future holds!

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Agenda

- **Tasks**

- Negotiate.
- Plan
- Track
- Correct

- **Skills**

- **Future Oppotunities**

- **Conclusion**

Task 1 – Negotiate.

■ Negotiate.

- Understand statistical clinical goals
- Know your teams capabilities
- Propose solutions Cost/Benefit
- Add Value
- Do NOT be a “nodding dog”
- Part of team working for solutions for the company
- Identify decision makers and target them.
- Speak as one voice for team.
- Discussion based on facts not personalities.
- Always try and see it from the other persons point of view.

Task 2 – Plan.

■ Plan

- Overall milestone : key goals & dates
- Determine intermediate steps . Break it down with dates
- Key dependencies
- Prioritise
- Risks/derailers
- Buy-in.
- Commit it to paper.
- Resource Estimates top down/bottom up

Task 3 – Track

■ Track

- Monitor Progress
- Expected Rate of progress versus actuals : it may be off – why? / can it be recovered – how?
- Cross check : get 2nd opinion / audit situation
- Escalate with solutions.

Task 4 Correct

- **Correct**

- Do not be afraid to make changes : be afraid of not making a decision.
- Explain why making a change.
- Solutions how to resolve..

Skills Required.

- Project Management
- Listener
- Approachable
- Diplomatic.
- Communicator
- Understand/appreciate /enjoy different cultures.
- Decision maker
- Good knowledge of area but not need to be an expert.
- Be a change agent
- Build networks/links
- Mentoring & development
- Process Improvement
- Know your team
- Share
- Celebrate successes..

The Future

- International interactions.
- Cross-discipline.
- Move out of comfort zone occasionally
- Managerial Lead.

Conclusion.

ADD VALUE !!!!!